

|                                 | New York State      | Downstate*          |
|---------------------------------|---------------------|---------------------|
| <b>Store Manager:</b>           | \$60,450 – \$68,000 | \$64,350 – \$80,000 |
| <b>Co-Manager:</b>              | \$20.00 – \$22.00   | \$24.00 – \$28.00   |
| <b>Assistant Manager:</b>       | \$18.00 – \$19.50   | \$18.50 – \$21.00   |
| <b>Sales Lead:</b>              | \$16.00 – \$17.00   | \$17.00 – \$18.50   |
| <b>Sales / Stock Associate:</b> | \$15.50 – \$16.00   | \$16.50 – \$17.00   |
| <b>Greeter:</b>                 | \$15.50 – \$16.00   | \$16.50 – \$17.00   |

Hourly starting rates will equal or exceed the required minimum wage of a given location and all hiring rates will be dependent on role, qualifications, experience, and location. Other than those working as Store Managers, you will be entitled to overtime pay for all time worked over 40 hours per week.

\*Downstate includes NYC, Long Island and Westchester County

## All Full-Time Positions

### Benefits:

You may be entitled to participate in the Company's benefit plans the first of the month following (or coincident with) your first 30 days of employment and subject to the eligibility requirements of such plans. Currently, these benefits include medical/pharmacy, dental, vision and life insurance, and may be amended from time to time.

## All Full-Time and Part-Time Positions

### Incentive Programs:

You may be eligible for monthly and quarterly rewards. These rewards are achieved based on store sales plans and other business metrics.

### 401k Retirement Plan:

You may be eligible to contribute to the Company's 401 (k) Savings Plan (and Company matching program) based on hours worked, age, and tenure requirements.

### Time Off Awards:

You may receive time off for Holidays, Vacation, illnesses, Bereavement, and other reasons consistent with federal, state, and local laws based on eligibility, position, and years of service.

### Associate Discount:

You will be eligible to receive a discount for Ann Taylor, LOFT, Lou & Grey, Lane Bryant and Cacique merchandise, subject to the terms of each brand's associate discount policy.